

RFP2026-002 Disaster Debris Monitoring Services

City of Apalachicola

1 Bay Avenue

Apalachicola, FL 32320

June 29, 2026

Rostan Solutions

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The City requests the authorization and approval of the below firms to establish pre-positioned, standby contracts with Primary and Secondary/Backup debris monitoring firms. This dual-contract strategy guarantees immediate on-call coverage following a disaster, ensuring a backup is ready if the primary firm is overwhelmed or unavailable.

The City previously issued a Request for Proposals (RFP) for Disaster Debris Monitoring Services; and after reviewing and scoring the three (3) proposals in accordance with the City's procurement policies, staff determined that the proposal submitted by **Rostan Solutions, LLC** is the most advantageous to the City for **Primary Firm** and. The procurement of this contract meets all local, State, and Federal requirements, allowing for FEMA reimbursement for emergency services post-event. The contract will be a "standby" or "on-call" contract. Services will only be activated and billed upon approved work authorization or notice to proceed following a formally declared disaster.

1. **Primary Award-Rostan:** Florida based firm (Tampa), used by many municipalities looking for a highly boutique, highly focused advisory team that acts closely as an extension of city staff. utilizes its well-known **HaulPass**® system, which captures real-time data, automates vehicle tracking, integrates invoice reconciliation, and streamlines FEMA project worksheet documentation. Operates with a core full-time team of around 40 staff members. They intentionally limit the number of active standby contracts they sign by geography and population to ensure they never over-commit their resources. Clean audit history and zero clawbacks. Extensive North Florida project experience. Total points: 100