# SPECIAL MEETING/WORKSHOP APALACHICOLA CITY COMMISSION TUESDAY, DECEMBER 8, 2020 - 5PM BATTERY PARK COMMUNITY CENTER 1 BAY AVE., APALACHICOLA, FLORIDA 32320

#### Agenda

You are welcome to comment on any matter under consideration by the Apalachicola City Commission when recognized to do so by the Mayor. Once recognized please rise to the podium, state your name for the record and adhere to the five minute time limit for public comment. Comments may also be sent by email to the City Manager or to Commissioners.

#### I. Call to Order

- Invocation
- Pledge of Allegiance

### II. Workshop

Battery Park Committee Recommendations

# III. Adjournment

Any person who desires to appeal any decision at this meeting will need a record of the proceeding and for this purpose, may need to ensure that a verbatim record of the proceeding is made which includes testimony and evidence upon which the appeal is based. Persons with disabilities needing assistance to participate in any of these proceedings should contact the City Clerk's Office 48 hours in advance of the meeting.

#### Scipico Creek Marina

Apalachicola, FL 301 Market Street Apalachicola, Florida 32320 (850) 653-8030

www.scipiocreekmarina.com info@scipiocreekmarina.com

(850) 653-4280

(fax)

Ownership:

Private

Fuel:

Diesel & Gas

Ships Store: Good Size, apparel, fishing, etc.

Total Slips: Electric:

Transient:
Monthly:
Annual:

Pump Out: Yes

Wi-Fi:

Restrooms: Yes Showers: Yes Laundry: Yes

Cable:

Restaurant: Onsite

Lounge/Club House:

Pavilion:

Pool:

Fish Cleaning Station: Yes

Pet Friendly: Yes

Live Aboard:

Hotel / Lodging:

Shopping: Nearby

Concierge Services:

Bike Rentals:

Other Amenities: Walking distance downtown?

Floating Docks: Fixed Docks: Boat Lifts:

> Dry Stack: Inside/Outside Parking: Looks minimal

Trailer Parking/Storage:

Yes

Sales/Brokerage: Boat Clubs / Rentals: Excursion Boats:

Service: On Sight Mechanic

Boat Cleaning Service:

Yes

Launching Services:

Yes

Launch Ramp:

Security:

Protected Harbor:

Overall Condition:

Privately Owned Slips Available:

**Transient Services:** 

#### **Bristol Harbor Marina**

Panama City, FL 239 East Beach Drive Panama City, FL 32401 731.217.6649 seth@bristolharbormarina.com

Ownership:

Fuel: "just a couple of miles away or can have truck meet.."

Ships Store: not noted on web site

Total Slips:

40 - 50? Electric: 20 & 50 Amp

Transient:

Yes

Monthly: Apparently

Annual: Apparently

Pump Out: in each slip

Wi-Fi:

?

Restrooms:

?

Showers:

?

Laundry:

?

Cable:

Restaurant: walking distance

Lounge/Club House:

Pavilion:

Pool:

Fish Cleaning Station:

Pet Friendly:

Live Aboard:

Hotel / Lodging:

Shopping: "Within walking distance to all things downtown PC."

Conclerge Services:

Bike Rentals:

Other Amenities: Big on Pushing Sailing - Sailboats

?

Floating Docks:

Fixed Docks:

Yes

**Boat Lifts:** 

Dry Stack:

Parking:

minimal

Trailer Parking/Storage:

Sales/Brokerage: "At East Yacht Brokerage"

Boat Clubs / Rentals: AirB&B Yachts available to public

Excursion Boats: Open to having

Service: "Bay County Boat Yard"

Boat Cleaning Service: "Mermaids"

Launching Services: "Bay County Boat Yard"

Launch Ramp:

Security:

Protected Harbor:

Overall Condition:

Privately Owned Slips Available:

CB Sails & Canvass

Transient Services: "calling all Blue Water Sailors, Loopers, and Island hoppers"

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Ownership:
                  Fuel: "just a couple of miles away or can have truck meet.."
            Ships Store: not noted on web site
            Total Slips:
                             40 - 50?
               Electric:
                          20 & 50 Amp
             Transient:
                               Yes
              Monthly:
                           Apparently
                Annual:
                           Apparently
             Pump Out:
                           in each slip
                 Wi-Fi:
                                ?
            Restrooms:
                                ?
                                ?
              Showers:
              Laundry:
                                ?
                 Cable:
                                ?
            Restaurant: walking distance
   Lounge/Club House:
               Pavilion:
                  Pool:
  Fish Cleaning Station:
           Pet Friendly:
           Live Aboard:
                                ?
       Hotel / Lodging:
             Shopping: "Within walking distance to all things downtown PC."
    Conclerge Services:
          Bike Rentals:
      Other Amenities: Big on Pushing Sailing - Sailboats
        Floating Docks:
           Fixed Docks:
                               Yes
             Boat Lifts:
             Dry Stack:
               Parking:
                            minimal
Trailer Parking/Storage:
      Sales/Brokerage: "At East Yacht Brokerage"
  Boat Clubs / Rentals: AirB&B Yachts available to public
       Excursion Boats: Open to having
               Service: "Bay County Boat Yard"
 Boat Cleaning Service:
                          "Mermaids"
    Launching Services: "Bay County Boat Yard"
         Launch Ramp:
              Security:
```

CB Sails & Canvass

Protected Harbor: Overall Condition:

Privately Owned Slips Available:

Transient Services: "calling all Blue Water Sailors, Loopers, and Island hoppers"

#### **Plantation Yacht Harbor Marina**

Islamorada, FL (Keys) 87000 Overseas Highway Islamorada, FL 33036 305-852-2381

marinainfo@islamorada.fl.us

305-852-5817

Ownership: City/Village

Fuel: Diesel/Gas

Ships Store:

Total Slips: 83

Electric: 30/50/100 Amp

Transient: Yes

Monthly:

Annual:

Pump Out: In Slip

Wi-Fi: Free

Restrooms: Yes

Showers: Yes

Laundry: Yes

Cable: Comcast Avail.

Restaurant: Nearby

Lounge/Club House: Park next door

Pavilion: Park next door

Pool: Park next door

Fish Cleaning Station:

Pet Friendly:

Live Aboard:

Hotel / Lodging:

Shopping: Nearby

Concierge Services:

Bike Rentals:

Other Amenities: Adjacent to City/Village park with multiple rec facilities

Floating Docks: Appear to be Fixed Docks: Appear to be

Boat Lifts:

Dry Stack: N/A

Parking:

Trailer Parking/Storage: Yes

Sales/Brokerage:

Boat Clubs / Rentals:

**Excursion Boats:** 

Service:

**Boat Cleaning Service:** 

Launching Services:

Launch Ramp: Yes

Security: City/Village

Protected Harbor: Somewhat

Overall Condition: Excellent

Privately Owned Slips Available:

No

Transient Services:

Daily

Per Ft - Per Day: inc. water and electric

Transient

Does not include Tax

Scipico

(fax)

Dockage	Per Ft \$3.70	#Min 40	Daily <b>Min</b> \$148.00	Comp \$0.00	Delta \$ \$148.00	Delta % 100%
Monthly Rates	Per Ft	#Min	Monthly Min.			
Bulkhead Dock	\$24.70	40	\$988,00	\$0.00	\$988.00	100%
Long Dock	\$24.70	40	\$988.00	\$0.00	\$988.00	100%
(T-Dock)	\$24.70	40	\$988.00	\$0.00	\$988.00	100%
T-Dock Houseboats	\$18.05	~No Min 40	\$722.00	\$0.00	\$722.00	100%

(T-Dock has 30-ft min: used 40-ft in Comp) Monthly Rates do not include Electric & Water

Pump Out: \$5.00 Price based on using 75% Grant to build.

Water Fill: \$5.00

Garbage: \$2.00 per bag lce: \$2.00 per bag

### Twin Dolphin Marina

Bradenton, FL 101 1st Ave West Bradenton, FL 34205 941-747-8300

www.twindolphinmarina.com

Ownership: te (family i believe)

Fuel: Diesel & Gas Valve-tech

Ships Store: Yes SM Size, mostly boating stuff

Total Slips: 225 up to 100'

Electric: 30 & 50 plus phone

Transient: Yes
Monthly: Yes
Annual: Yes
Pump Out: In Slip
Wi-Fi: Complimentary

Restrooms: Yes
Showers: Yes
Laundry: Yes

Cable:

Restaurant: Pier 22 Very nice

Lounge/Club House: Yes Monthly Member Receptions

Pavilion: Patio in front of restaurant

Pool: Heated Gas Grills at pool

Fish Cleaning Station:

Pet Friendly: Yes Live Aboard: Yes Hotel / Lodging: Nearby

Shopping: Adjacent Concierge Services: Yes

Bike Rentals: Yes

Other Amenities: Adjacent to cultural district, River Walk, Downtown

Floating Docks: Yes
Fixed Docks: Yes
Boat Lifts: No
Dry Stack: No

Parking: A lot with additional on street parking

Trailer Parking/Storage:

Sales/Brokerage: Yes

Boat Clubs / Rentals: Excursion Boats:

Service: Local

Boat Cleaning Service: Probably Launching Services: No Launch Ramp: No

Security: Gated Docks

Protected Harbor: Manatee River Breakwater Wall

No

Overall Condition: Very Good

Privately Owned Slips Available: No

**Transient Services:** 

				Sample				
		Sample		Electric		Scipico		
	Per Ft	Length		1 - 50 Amp	Total	Comp	Delta\$	Delta %
Daily	\$3.00	40	\$120.00	\$10	\$130.00	\$0.00	\$130.00	100%
	Per Ft	Min						
	Per Week	Length						
Weekly	\$12.50	40	\$500.00	\$40	\$540.00	\$0.00	\$540.00	100%
Monthly 1 & Month	ıly 2: different de	ocks in marina						
•	Per Ft							
	Per Mo.							
Monthly 1	\$24.00	40	\$960.00	\$75	\$1,035.00	\$0.00	\$1,035.00	100%
Monthly 2	\$20.00	40	\$800.00	\$75	\$875.00	\$0.00	\$875.00	100%
Seasonal	\$22.00	40	\$880.00	\$75	\$955.00			
6 - Month	\$18.50	40	\$740.00	\$75	\$815.00			
Annual 1 & Annual 2	2: Different Dock	s in marina						
	Per Ft							
	Per Mo.							
Annual 1	\$18.00	40	\$720.00	\$75	\$795.00	\$0.00	\$795.00	100%
Annual 2	\$16.50	40	\$660,00	\$75	\$735.00	\$0.00	\$735,00	100%
Electric:								
Amps	Daily	Weekly	Monthly	Live-Aboard	i			
1-30 amp	\$6	\$25	\$45	\$65				
2-30 amp	\$10	\$40	\$75	\$125				
1-50 amp	\$10	\$40	\$75	\$125				
2-50 amp	\$15	\$60	\$125	\$175				

Rates reflect cash discount prices.

Rates are based on LOA and Slip Size.

Special fee rates are applied for end ties and Catamarans

## The Wharf Marina

Orange Beach, AL 4851 Wharf Parkway

Ste. D118

Orange Beach, AL 36561

Office: 251-224-1900 Fax: 251-224-1905

beverly@coastalmarinamgt.com

Beverly Morgan

**Marina Director of Operations** 

Ownership: Not sure Coastal Marina Management

Fuel: Diesel & Gas

Ships Store: Yes Good Size, apparel, fishing, etc.

Total Slips: 240 +/-

Electric: 30, 50, 100 amp

Transient: Yes Monthly: Yes Annual: Yes Pump Out: Yes

Wi-Fi: Yes Restrooms: Yes Showers: Yes Laundry: Yes Cable:

Restaurant: On site & many within walking distance

Lounge/Club House:

Pavilion: Pool:

Fish Cleaning Station: Yes Pet Friendly: Yes

Live Aboard:

Hotel / Lodging: Big Time

Shopping: Over the top nearby

Concierge Services:

Bike Rentals:

Other Amenities: Walking distance to 10,000 seat amphitheater, shopping, restaurants, hotel, etc.

Floating Docks: Yes Fixed Docks:

> Boat Lifts: Close by Dry Stack: No Parking: Okay

Trailer Parking/Storage: Yes

Sales/Brokerage: Yes

Boat Clubs / Rentals: Orange Beach Boat Rentals

Excursion Boats: Multiple

Service: Boat yard close by

Boat Cleaning Service: Yes Launching Services: Yes

Launch Ramp: 4 miles away

Security:

Protected Harbor: Yes Overall Condition: Excellent

Privately Owned Slips Available: ?

**Transient Services:** 

	Per Ft	Sample		Scipico		
	Per Month	Length		Comp	Delta \$	Delta %
Annual*	\$13.50	40	\$540.00	\$0.00	\$540.00	100%
6 - Mo.	\$17.50	40				
Mo. to Mo.	\$21.50	40	\$860.00	\$0.00	\$860.00	100%
*Annual: Pre Paid	- Non Refundable					
Wi-Fi and water. Ir	idividually metere	d electrical se	rvice.			
40' minimum or sli	p length.					
Premium &	Could be comp	s to T-Heads a	t Boss if enough power			
T - Docks						
150 x 35	\$25.50	40	\$1,020.00	\$0.00	\$1,020.00	100%
130 x 35	\$25.50	40	\$1,020.00	\$0.00	\$1,020.00	100%
100 x 19	\$25.50	40	\$1,020.00	\$0.00	\$1,020.00	100%
Cash Discount \$0.5	60/ft., month-to-m	onth only. Inc	dividually metered elec	tric.		
Includes slip rental	, WI-Fi and water.					
Transient	Per Ft					
Daily	Per Day					
(1) 30 Amp	\$3.25	40	\$130.00	\$0.00	\$130.00	100%
(2) 30 Amp	\$3.75	40	\$150.00	\$0.00	\$150.00	100%
(1) 50 Amp	\$3.75	40	\$150,00	\$0.00	\$150.00	100%
(2) 50 Amp	\$4.25	40	\$170.00	\$0.00	\$170.00	100%
(1) 100 Amp	\$4.25	40	\$170.00	\$0.00	\$170.00	100%
(2) 100 Amp	\$4.75	40	\$190.00	\$0.00	\$190.00	100%
Includes Wi-Fi, pov	ver and water. 40'	minimum or	slip length			
Special Event Slip R	lates					
	5.25	40	\$210.00	\$0.00	\$210.00	100%
Includes Wi-Fi, pov	ver and water. 40	minimum or	slip length			
(pre-payment requ	ired/non-refunda	ble)				

#### Longboat Key Marina - The Resort at Longboat Key

Across from Sarasota, FL 2630 Harborside Drive Longboat Key, FL 34228 941.383.8383

www.longboatkeyclub.com

Ownership: Private - Dockominium

Fuel: Diesel-Gas Valve Tech

Ships Store: First Class

Total Slips: 291 up to 150' (with a very good Capt.)

Electric: Yes

Transient: Management Sub-Leases Slips on a case by case basis Monthly: Management Sub-Leases Slips on a case by case basis Annual: Management Sub-Leases Slips on a case by case basis

Pump Out: Wi-Fi: Complimentary Restrooms: First Class Showers: First Class

Laundry: Yes Cable:

Restaurant: Five on-site restaurants and lounges and in-room dining

Lounge/Club House: First Class

Pavilion: AAA Four-Diamond full-service resort on exclusive Longboat Key,

Pool: First Class

Fish Cleaning Station:

No

Pet Friendly: No

Live Aboard: Owners extended stays

Hotel / Lodging: 226 distinctive guest rooms and suites with private balconies and Four-Diamond

amenities

Shopping: Shuttle to St Armond's Circle

Concierge Services: Yes

Bike Rentals:

Other Amenities: SEE BELOW Floating Docks: I think some?

Fixed Docks: Yes **Boat Lifts:** No Dry Stack: No Parking: Plenty

Trailer Parking/Storage: No Sales/Brokerage: Yes Boat Clubs / Rentals: No

**Excursion Boats:** 

Service: On site

**Boat Cleaning Service:** full service On Site

Launching Services: No Launch Ramp: No

> Security: 24x7 Manned Gate

Protected Harbor: Completely Overall Condition: Outstanding Privately Owned Slips Available:

Transient Services: Dockhands on Duty all day

AMMENITIES: Miles of private white-sand beach, heated Gulf-front pool and Jacuzzi

Complimentary high-speed Internet access

Five on-site restaurants and lounges and in-room dining

45 holes of challenging golf at Links on Longboat (18 holes) and Harborside Golf Course (27

holes), along with professional golf instruction and club fitting

Award-winning Tennis Gardens featuring 20 Har-Tru tennis courts (5 lighted for night play) and tennis instruction

291-slip, deep-water marina with direct boating access to Sarasota Bay and the Intracoastal Waterway

The Spa - 9,000 sq. ft. oasis of relaxation with a full menu of island-inspired wellness services State-of-the-art fitness center with personal trainers available

Mind & Motion Studio with exercise, yoga and meditation classes

Sailing and boating charters, watersports, paddleboards and kayak rentals; beach tennis and volleyball

Shopping at diverse retail shops offering a unique variety of merchandise

Laundry and valet service

Flexible meeting space for executive retreats and groups of 10 to 300

Complimentary on-property shuttles and scheduled transportation to St. Armand's Circle

9.5-mile island path for biking, jogging or walking (bicycles and helmets provided)

Multiple Wedding Venues

Outdoor Activities for Guests of All Ages

Multiple Wedding Venues

Outdoor Activities for Guests of Ali Ages

20 Har-Tru Tennis Courts

	Per Ft	Sample		Scipico		
Daily	Per Day	Length		Comp	Delta \$	Delta %
Jan - Mar:	\$3.75	40	\$150.00	\$0.00	\$150.00	100%
Apr - Dec:	\$4.00	40	\$160.00	\$0,00	\$160,00	100%

Long Term
Unpublished
Based on time and availability
Sub leasing of owned slips + remaining slips

# Scipico Creek Marina

Apalachicola, Fl.

#### Rates:

	Linear	Sample	Linear Ft	Water &	Slip
Wet Slips	Rate Per Ft	Size	Total	Electric	Total
Daily	\$3.00	40	\$120,00	\$10.00	\$130.00
Weekly	\$10.00	40	\$400.00	\$30.00	\$430.00
Monthly	\$16.00	40	\$640.00	\$70.00	\$710.00
*Annual	\$13.00	40	\$520,00	\$70.00	\$590.00
Annual	\$12.00	40	\$480.00	\$70.00	\$550.00

\*Annual paid Monthly

Electrical

30 Amp \$65.00 50 Amp \$75.00

Mo. and Annual Electrical Average = (30 Amp + 50 Amp) / 2

Dry Stack	Linear	Sample	Linear Ft
Inside	Rate Per Ft	Size	Total
Monthly	\$16.00	28	\$448.00
*Annual	\$13.00	30	\$390.00
Annual	\$12.00	30	\$360.00

Wide Boats Over 8' Beam – Add 1' to length

Over 9' Beam – Add 2' to length Over 10' Beam – Add 3' to length

**High Boats** 

T-Top/Hard Top - Add \$25 to rate

T-Top/Hard Top with radar - Add \$30 to rate Big Boats (T-Top or not) - Add \$30 to rate

Dry Stack	Linear	Sample	Linear Ft
Outside	Rate Per Ft	Size	Total
Daily	\$15.00	25	\$375.00
Monthly	\$14.00	30	\$420.00
*Annual	\$10.00	30	\$300.00
Annual	\$9.00	30	\$270.00

Outside storage 8' standard width, anything over add 1 ft. to length pricing.

Trailer 4.25 25 \$106.25 Storage (25 Ft. Min)

<sup>\*</sup>Annual agreements have option to pay Monthly or Year in Advance

# **Bristol Harbor Marina**

Panama City, FL

Not Published: KCS e-mailed requesting

# **Plantation Yacht Harbor Marina**

Islamorada, FL (Keys)

Daily	Эау: i	nc. water	and electric				
Transient	es no	t include T	ax		Scipico		
Dockage	F	er Ft	#Min	Daily Min	Comp	Delta \$	Delta %
	\$	3.70	40	\$ 148.00	\$ 130.00	\$ 18.00	12%
Monthly				Monthly			
Rates	F	er Ft	#Min	Min.			
Bulkhead Dock	\$	24.70	40	\$ 988.00	\$ 520.00	\$ 468.00	47%
Long Dock	\$	24.70	40	\$ 988.00	\$ 520.00	\$ 468.00	47%
(T-Dock)	\$	24.70	40	\$ 988.00	\$ 520.00	\$ 468.00	47%
T-Dock			~No Min				
Houseboats	\$	18.05	40	\$ 722.00	\$ 520.00	\$ 202.00	28%

(T-Dock has 30-ft min: used 40-ft in Comp) Monthly Rates do not include Electric & Water

\$ Pump Out: 5.00 in using 75% Grant to build.

Water Fill: 5.00

\$ \$ Garbage: 2.00 per bag 2.00 Ice: per bag

# Twin Dolphin Marina

Bradenton, FL

	Per Ft	Sample Length		Sample Electric 1 - 50 Amp		Scipico Comp	Delta \$
Daily	\$3.00	40	\$120.00	\$10	\$130.00	\$130.00	\$0.00
	Per Ft Per Week	Min Length				•	
Weekly	\$12.50	40	\$500.00	\$40	\$540.00	\$430.00	\$110.00
Monthly 1 & Month	hly 2: different do	ocks in marina					
	Per Ft						
	Per Mo.			_			
Monthly 1	\$24.00	40	\$960.00	\$75	\$1,035.00	\$710.00	\$325.00
Monthly 2	\$20.00	40	\$800.00	\$75	\$875.00	\$710.00	\$165.00
Seasonal	\$22.00	40	\$880.00	\$75	\$955.00		
6 - Month	\$18,50	40	\$740.00	\$75	\$815.00		
Annual 1 & Annual	2: Different Dock	ks in marina					
	Per Ft						
	Per Mo.						
Annual 1	\$18.00	40	\$720.00	\$75	\$795.00	\$590.00	\$205.00
Annual 2	\$16.50	40	\$660.00	\$75	\$735.00	\$590.00	\$145.00
Electric:							
Amps	Daily	Weekly	Monthly	Live-Aboard			
1-30 amp	\$6	\$25	\$45	\$65			
2-30 amp	\$10	\$40	\$75	\$125			
1-50 amp	\$10	\$40	\$75	\$125			
2-50 amp	\$15	\$60	\$125	\$175			

Rates reflect cash discount prices.

Rates are based on LOA and Slip Size.

Special fee rates are applied for end ties and Catamarans

# The Wharf Marina

Orange	Beach,	AL
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# beverly@coastalmarinamgt.com

	Per Ft	Sample		Scipico		
	Per Month	Length		Comp	Delta\$	Delta 🤊
Annual*	\$13.50	40	\$540.00	\$520.00	\$20.00	4%
5 - Mo.	\$17.50	40				
Ло, to Mo.	\$21.50	40	\$860.00	\$640.00	\$220.00	26%
Annual: Pre Paid	- Non Refundable					
Wi-Fi and water. I	ndividually metere	d electrical se	rvice.			
10' minimum or sl	ip length.					
Premium &	Could be comp	s to T-Heads a	it Boss if enough power	r		
T - Docks						
150 x 35	\$25.50	40	\$1,020.00	\$640.00	\$380.00	37%
400 05	\$25,50	40	\$1,020.00	\$640.00	\$380.00	37%
130 <u>x</u> 35	725,50					
130 x 35 100 x 19	\$25.50	40	\$1,020.00	\$640.00	\$380.00	37%
100 x 19	\$25.50	•	\$1,020.00 dividually metered elec	·	\$380.00	37%
100 x 19 Cash Discount \$0.	\$25.50	nonth only. Inc	•	·	\$380.00	37%
100 x 19 Cash Discount \$0.! ncludes slip renta	\$25.50 50/ft., month-to-m	nonth only. Inc	•	·	\$380.00	37%
100 x 19 ash Discount \$0.9 ncludes slip renta ransient	\$25.50 \$25.50 50/ft., month-to-m I, Wi-Fi and water.	nonth only. Inc	•	·	\$380.00	37%
100 x 19 ash Discount \$0.9 ncludes slip renta ransient	\$25.50 50/ft., month-to-m I, WI-FI and water. Per Ft	nonth only. Inc		·	\$380.00 \$0.00	37% 0%
100 x 19 fash Discount \$0.9 ncludes slip renta ransient paily	\$25.50 50/ft., month-to-m I, Wi-Fi and water. Per Ft Per Day	nonth only. Inc	dividually metered elec	tric.		
100 x 19 Cash Discount \$0.5 Includes slip renta Translent Daily (1) 30 Amp	\$25,50 50/ft., month-to-m I, Wi-Fi and water. Per Ft Per Day \$3,25	nonth only. Inc	dividually metered electric	\$130.00	\$0.00	0%
100 x 19 Eash Discount \$0.5 Includes slip renta Fransient Daily (1) 30 Amp (2) 30 Amp	\$25,50 50/ft., month-to-m I, Wi-Fi and water. Per Ft Per Day \$3.25 \$3.75	40 40	sissing specifically significant specificant specifically significant specifically significant specifically significant specifically significant specifically specificant specifically significant specificant specifi	\$130.00 \$130.00	\$0.00 \$20.00	0% 13%
100 x 19 Eash Discount \$0.5 Includes slip renta Fransient Paily (1) 30 Amp (2) 30 Amp (1) 50 Amp	\$25.50 50/ft., month-to-m I, WI-FI and water. Per Ft Per Day \$3.25 \$3.75 \$3.75	40 40 40 40	\$130,00 \$150.00 \$150.00	\$130.00 \$130.00 \$130.00 \$130.00	\$0.00 \$20.00 \$20.00	0% 13% 13%
100 x 19 Cash Discount \$0.8 ncludes slip renta  Fransient Daily (1) 30 Amp (2) 30 Amp (1) 50 Amp (2) 50 Amp	\$25.50 50/ft., month-to-m I, Wi-Fi and water. Per Ft Per Day \$3.25 \$3.75 \$3.75 \$4.25	40 40 40 40 40	\$130,00 \$150.00 \$150.00 \$170.00	\$130.00 \$130.00 \$130.00 \$130.00	\$0.00 \$20.00 \$20.00 \$40.00	0% 13% 13% 24%
100 x 19 Cash Discount \$0.5 ncludes slip renta Cransient Daily (1) 30 Amp (2) 30 Amp (1) 50 Amp (2) 50 Amp (1) 100 Amp (2) 100 Amp	\$25.50 50/ft., month-to-m I, Wi-Fi and water. Per Ft Per Day \$3.25 \$3.75 \$3.75 \$4.25 \$4.25	40 40 40 40 40 40 40	\$130,00 \$150.00 \$150.00 \$170.00 \$170.00 \$190.00	\$130.00 \$130.00 \$130.00 \$130.00 \$130.00	\$0.00 \$20.00 \$20.00 \$40.00 \$40.00	0% 13% 13% 24% 24%
100 x 19 Cash Discount \$0.5 ncludes slip renta Transient Daily (1) 30 Amp (2) 30 Amp (1) 50 Amp (2) 50 Amp (1) 100 Amp (2) 100 Amp	\$25,50 50/ft., month-to-m I, Wi-Fi and water. Per Ft Per Day \$3.25 \$3.75 \$3.75 \$4.25 \$4.25 \$4.75 wer and water. 40	40 40 40 40 40 40 40	\$130,00 \$150.00 \$150.00 \$170.00 \$170.00 \$190.00	\$130.00 \$130.00 \$130.00 \$130.00 \$130.00	\$0.00 \$20.00 \$20.00 \$40.00 \$40.00	0% 13% 13% 24% 24%

# Longboat Key Marina - The Resort at Longboat Key

Across from Sarasota, FL

AMMENITIES: Miles of private white-sand beach, heated Gulf-front pool and Jacuzzi Complimentary high-speed Internet access

Five on-site restaurants and lounges and in-room dining
45 holes of challenging golf at Links on Longboat (18 holes) and
Award-winning Tennis Gardens featuring 20 Har-Tru tennis courts (5
291-slip, deep-water marina with direct boating access to Sarasota Bay
The Spa - 9,000 sq. ft. oasis of relaxation with a full menu of islandState-of-the-art fitness center with personal trainers available
Mind & Motion Studio with exercise, yoga and meditation classes
Sailing and boating charters, watersports, paddleboards and kayak
Shopping at diverse retail shops offering a unique variety of merchandise
Laundry and valet service

Flexible meeting space for executive retreats and groups of 10 to 300 Complimentary on-property shuttles and scheduled transportation to 9.5-mile island path for biking, jogging or walking (bicycles and helmets Multiple Wedding Venues

Outdoor Activities for Guests of All Ages

20 Har-Tru Tennis Courts

	Per Ft	Sample		Scipico		
Daily	Per Day	Length		Comp	Delta \$	Delta %
Jan - Mar:	\$3.75	40	\$150.00	\$120.00	\$30.00	20%
Apr - Dec:	\$4.00	40	\$160.00	\$120.00	\$40.00	25%

Long Term
Unpublished
Based on time and availability
Sub leasing of owned slips + remaining slips